

Mastering Growth: Learn the Insider Secrets to Proven Success - by the Experts

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Every component of a professional services organization can be better managed by modern business applications, from clients and people to projects and finance. Every barrier to engagement, productivity and growth can be overcome. Learn the secrets to mastering growth from the experts that have led the way.

While growing, your organization needs to scale, restructure and integrate new entities - with as little disruption as possible. It's far better to constantly improve quality, ingenuity and customer service than to position yourself as your industry's low-cost provider.

When you improve quality, enhance customer service, create new innovations, expand sales, add service lines and change the way you deliver services, your business systems should be capable of adapting to the changes. How well does your business systems currently support your growth?

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DISCUSSION POINTS:

- > How does your current business systems give you 360-degree visibility and control over your project plans, schedules, costs and budgets?
- > Do your current business systems allow you to easily and seamlessly improve service quality and expand sales? Expand service lines?
- > What systems do you struggle with adapting to the changes in the way you deliver services?
- > What are the best solutions you've found with modern business applications to support your growth?



Joe Gagnon is a rare mix of entrepreneur, innovator and transformation executive who has held the role of CEO, COO, partner, and President. He is the founder of THPL, The High Performance Life, and is an avid blogger and serious endurance athlete. Joe is currently CEO of Performance Tea where his mission is to help people achieve their potential. Prior to his role

at Performance Tea, Joe held numerous executive roles at transformational companies after leaving IBM as VP, Global Leader of Retail Industry. As an advisory board member, Joe provides his expertise in growth strategies to emerging companies. He is a regular speaker at industry conferences who has been featured in broadcast media outlets including The History Channel's Modern Marvels, CNBC's On the Money, and FOX News Live.

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